

# LIVESTOCK MARKETING SCHOOL

With Wally Olson

November 12-15, 2019      Claremore, OK

COST \$1,000 US

Limited to 25 attendees

At the Holiday Inn Express      1400 Country Club Road  
Claremore, OK (918) 283-4877

## Overview of this School

November 12: Starting at 6:30 pm – This will be a networking get together in the motel meeting room. There will be sandwiches and drinks.

November 13-14: The school will start at 9:00 am. Some of the topics to be explored are:

- Know and understand yourself
- Value to me
- Cost to carry
- How to find the overvalued and the undervalued
- Understand Inventory-grass, money and then animals
- How to sell and buy
- Where to sell and buy
- Relationships between classes of animals
- Utilizing people

November 15: This is time to work on your interests. I recommend you bring the information with you that you want to work on. This is optional, it is up to you. It will last till noon.

An outline of the school is available on my website:

[www.olsonranchllc.com](http://www.olsonranchllc.com)

Please make checks payable to  
Olson Ranch LLC and mail to:  
14570 Eagle Drive, Claremore, OK 74017  
For information call Wally at (918) 244-0654

Registration for Livestock Marketing School in Claremore, OK  
November 12-15, 2019

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

No. Attending: \_\_\_\_\_ Amount Enclosed: \_\_\_\_\_